

Vereinfachung des Zahlungsverkehrs mit Swift

Wollen Sie herausfinden, ob Swift für Sie im Treasury oder für den ganzen Konzernzahlungsverkehr passt?

Wir zeigen Ihnen in einem Gespräch innerhalb von 45 Minuten, wie sich Swift-Zahlungsverkehr einfügt...

1. ... in Ihr Group Treasury;
2. ... in Ihren ganzen Konzern.
3. Welche Prozesse optimiert werden können.
4. Mit welchen Projektkosten Sie rechnen dürften.
5. Welche laufende Kosten Sie haben werden.

Anbei erhalten Sie in wenigen Slides einen Überblick.
Ihre Fragen dazu können vielleicht auch einfach am Telefon beantwortet werden.

Auch unser Podcast Nr. 6 behandelt das Thema Swift:

<http://www.tomato.ch/podcast>

Ich freue mich von Ihnen zu hören.

Vielen Dank für Ihr Interesse und beste Grüsse aus Kloten
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TOMATO AG



FINANCE + IT

**Return on
Investment
by Workflow
Tuning**

**Expertise from
120 Projects**

Treasury & Cash Management

How an ideal cash process
could look like

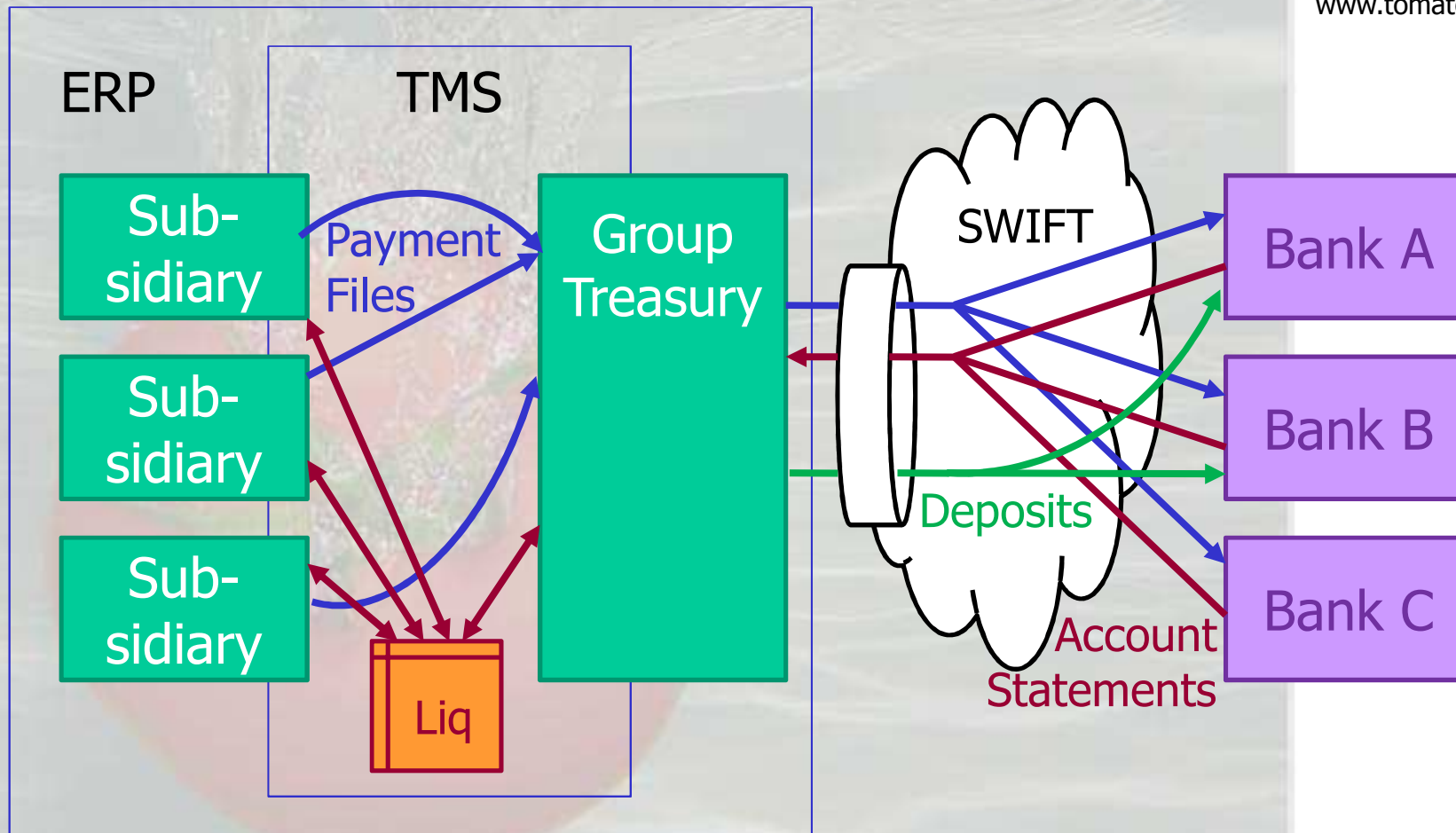
Glossary:

AP	Account Payables
AR	Account Receivables
ERP	Accounting System
Score	Swift Connections for Corporates
TMS	Treasury Management System

Vision Solution of Treasury and Payments

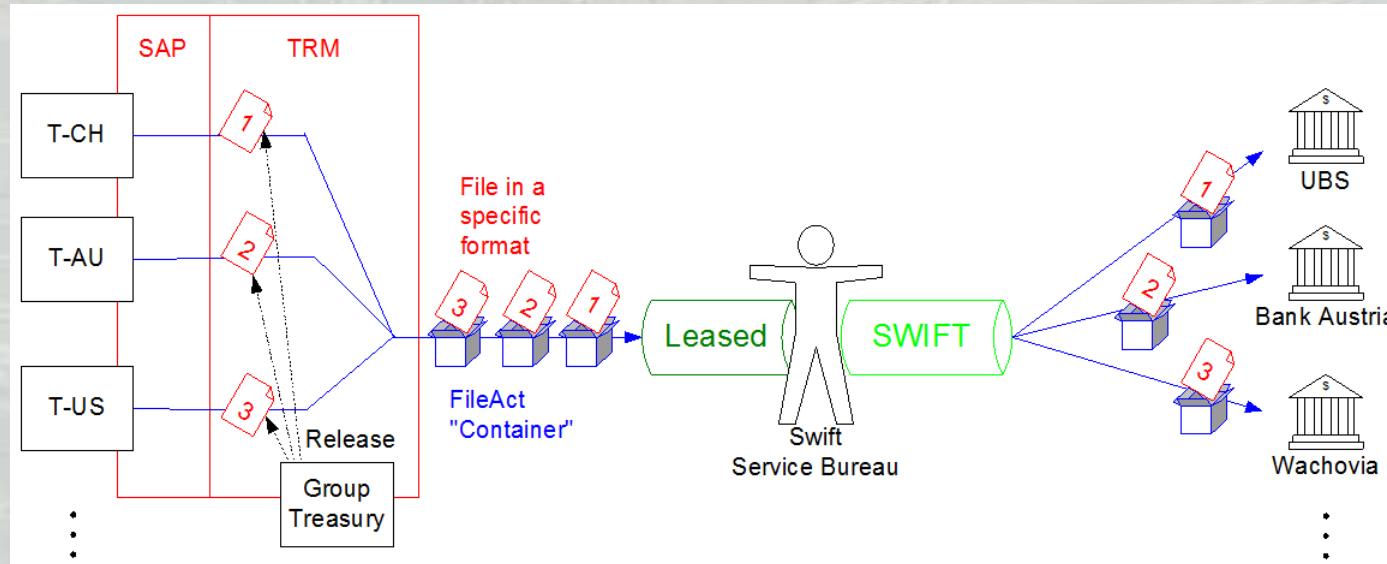


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Project Plan

Future Solution of Payments



One connection to all banks with a central HQ admin and local executions

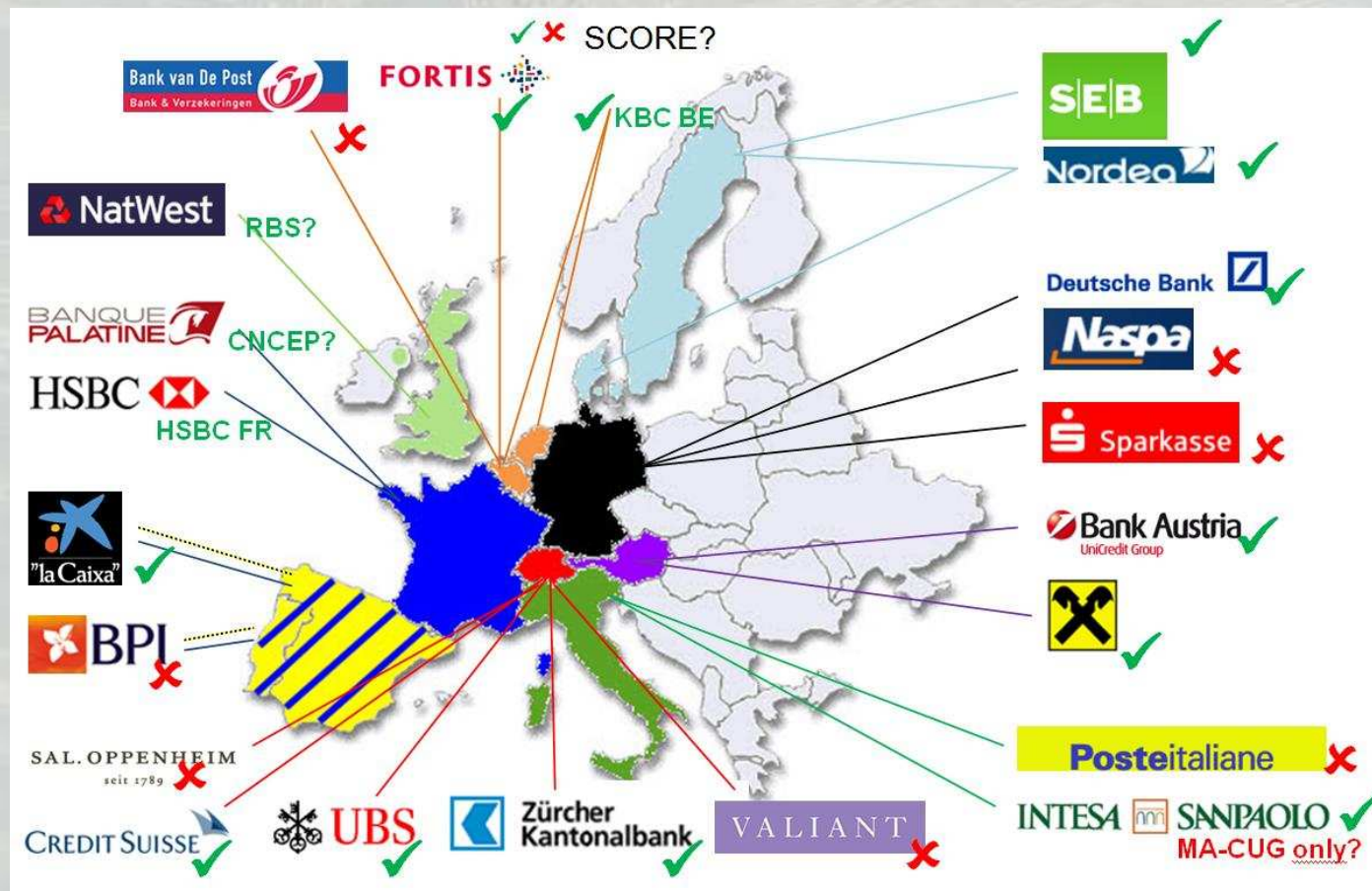
- New standards: no propriety bank connections, no local e-bankings
- Reduced risks: no Streichlisten, no PINs or TANs

A Project Step

Analysis of which bank can provide Score

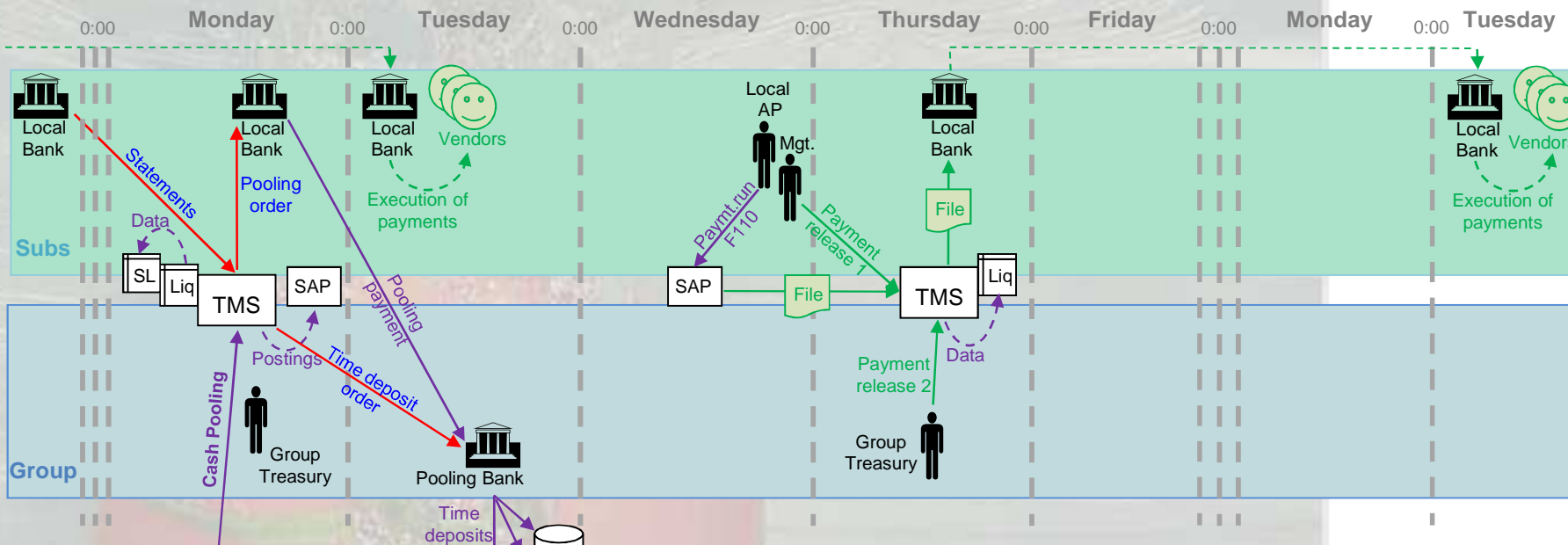


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Vision in Cash Management

One pay cycle per week, world-wide



Cash Pooling Example:

<i>Liquidity Management e.g. Branch TG Deutschland</i>	
Bank accts. balance yesterday	EUR +1.7 Mio.
next vendor payments	EUR -0.5 Mio.
Salary payments tomorrow	EUR -0.4 Mio.
Local cash reserve	EUR -0.1 Mio.
Excess cash until next Monday	EUR +0.7 Mio.
Pooling payment to HQ Holding	
GT Bank accts. Balance after pooling	EUR -0.7 Mio.
	EUR 0.1 Mio.

- min. pooling payment size EUR 0.1 Mio.
 - Pooling generates a short term loan, which will carry interests
 - TG-DE will receive A/R payments constantly



Weekly Flows in Cash Management
 To receive an easier view of these weekly flows;
 Please view slide in the mode of
 a power point presentation

Swift Project Experience of the Tomato Team Martin Schneider & Andreas Carl



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- 1977 – 79 UBS nostro accounting
- 1985 - 90 Treasury of Pirelli, Basel > visioned Swift
- 1992 -93 Building Swift at Bank Heuser, Basel
- 2004 - 06 UBS Card Center, Swift connection to UBS
- 2008 - 09 TECAN, first Swiss corporate goes Swift with all payments and receivables world-wide

During the ongoing Tecan project we exchange news and views with ABB, Straumann, Syngenta and via Tomato Newsletter with 1.200 readers: www.tomato.ch/newsletter

Martin has been observing and optimizing corporates' financial flows for 30 years. He teaches also Financial Flows at Lucerne University of Applied Sciences and Arts.

People said...



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- "Martin Schneider helped us in the early phases of our company with payment systems, credit cards and other money-flow issues. Honestly, I don't know what we would have done without him. Martin proactively developed highly professional solutions and implemented them at break-neck speed! Later on, we contracted Martin Schneider as an interim manager in a project dealing with the introduction of eProcurement in our purchasing area. The project turned out to be a **major success with several million Swiss Francs in demonstrated savings.**"
- "Martin's natural ability to approach people in a friendly, yet demanding way and his never-ending energy and positive spirit have made our cooperation not only successful but also extremely pleasant! Martin is one of the most generous and helpful people I have ever met."



Thank you
for following this short introduction

Would you like to receive a precise
overview for your company?

Call Martin Schneider 044 814 2001
for a Kennen-Lernen-Meeting



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